



GainEdge Consulting

# Partners in Smarter Procurement

Reference Case





## Reference Case: Supplier Identification

For a renowned solar EPC company based in Italy.

A renowned solar EPC company based in Italy approached us for identification of suppliers in India for manufacturing its Solar Mounting Structures.

The material required was MS with hot dip galvanizing and also SS 304. The challenge was to get the exact metal equivalents and the metal forming process replicated as per the drawings provided by the customer.

GainEdge team started off with the work and within the agreed duration, came up with 10 suppliers who had the capability to manufacture the customer's solar mounting structures. We floated the RFQ package to all of these suppliers and received a very competitive quote for all the components.

The customer was highly satisfied with our execution of the project.



GainEdge Consulting Pvt Ltd

# Thank You

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